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COLLEGE RADIO CORPORATION

14 WEST 45TH STREET . NEW YORK 36, N. Y. Telephone DXFORD 7-0890

June 1st, 1954

Miss Camilla Davis Smith College Radio Station WCSR Northampton, Massachusetts

Dear Miss Davis:

This will confirm to you my statement made to you at our recent meeting that, should WCSR enter into our standard station representation agreement, College Radio Corporation would welcome the opportunity to discuss solicitation of regional advertising accounts for your station with any individual you may recommend, who may feel interested and qualified to carry on such solicitation.

Of course we would have to reserve for ourselves the right of approval of each regional account to be approached, to insure that there was no conflict with the sales solicitations of our own salesmen.

It was a pleasure to have the opportunity of meeting you in person, and I hope you will call on us again when you are next in New York.

Best wishes for a pleasant summer:

Cordially,

Robert R. Vance, Jr.

COLLEGE RADIO CORPORATION

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